

## Site Visit Agenda:

Thank you for taking the time out of your schedule to meet with NEHPBA and your legislator. Below is an outline of what to expect during your site visit.

- When they arrive, do a site tour. Show the legislator your store and the appliances. (10 min)
- Discuss with them your business breakdown – wood v gas sales / new construction v installs in existing and remodels / employee numbers (10 min)
- Once this is done, ask the legislators if they have any questions about your business or the products.

Following this, initiate a discussion with your legislator about 2 to 3 pressing state issues or bills affecting you and/or the industry which we'd like them to consider.